

SPER SCIENTIFIC CALCULATORS

Regular Calculator companies have the consumer market as their primary focus and view the laboratory market as peripheral. We specialize in the laboratory market only. As a result, we can offer you:

- **Stability:** While general calculator companies change models annually, we understand your need for stability in models and prices due to catalogue copy. These are our first calculator model changes since we introduced this line over 3 years ago.
- **Quality:** We are the only company to include a 5 year Warranty with a calculator. The total rate of returns on our calculators is a fraction of 1%.
- **Sourcing:** You do not need to take on an additional vendor for calculators only.
- **Margins:** While our retail prices are competitive with all other calculator brands we allow you a greater discount than other calculator companies.
- **No Minimums:** For New Distributors we require an initial stocking order of \$300. After the initial order, we have no minimum order quantity, so you can try a new product without a large investment, and bring in stock as your sales warrant it.
- **Delivery:** You are our first priority and not last in line behind department store chains and other consumer electronic outlets.
- **Catalogue Copy and Photos:** Are prepared and ready in advance in order to make your job that much easier.